

INDEX

A

absolute poverty standard, 78–79
ACFTA (ASEAN-China Free Trade Area), 17, 29, 100, 117–18, 167, 236, 241–42, 300, 307–308, 310, 312, 315, 365
 Vietnam response to, 161
Acleda, 356
ADB (Asian Development Bank), 16, 29, 46–47, 60, 68, 196, 419
ADB-GMS initiatives, 7
AEHP (ASEAN Early Harvest Programme), 241–42
Africa, foreign aid to, 48–49, 129, 131, 134
AFTA (ASEAN Free Trade Area), 17, 117, 308
“Agreement on Avoiding Double Taxation and Forestalling Tax Evasion”, 116–17
Aid Effectiveness Report, 347
American-Vietnam War, 197
AMK, 356
aquaculture, 157
ASEAN-5, 308
ASEAN (Association of Southeast Asian Nations), 20, 32, 38–41, 45–46, 62, 100–101, 103, 105, 111, 118, 123, 125–26, 159, 178, 235, 242–43, 307, 310, 354
ASEAN-China Agreement, 236

ASEAN-China Free Trade Area,
 see ACFTA
ASEAN Free Trade Area, *see* AFTA
ASEAN Mekong River Basin
 Development Cooperation, 307
Asian Development Bank, *see* ADB
Asian financial crisis, 38, 46, 64, 87, 239
Asian “tigers”, 45
“Assessing Aid: What Works, What Doesn’t and Why”, report, 267
ASYCUDA World system, 365

B

“bamboo network”, 47
banana industry, case study, 177–79
barter trade, 94, 167
bird flu, 109, 111, 202
Board of Investment (BOI), Vietnam, 115
Board of Investment Promotion (BOI), Thailand, 238
Breusch and Pagan Lagrange multiplier (BP) tests, 174, 221, 225, 230
Brown, Lester, 7

C

calorie intake poverty line, 386
Cambodia
 economic growth, 122
 economy, China’s impact on, 300–302

- exports to China, 24, 313–15, 319, 368–70
 exports to third market, 325–26
 FDI, from China, 26, 108–10, 119, 120, 126, 331–36, 339
 foreign aid relations with China, 309
 garment sector, 339–45
 GDP, 17, 340
 imports from China, 315–16, 321–25, 371–77
 investors in, 335, 361–62
 Ministry of Commerce, 307
 ODA, from China, 345–60, 362–64
 poverty situation in, 302–306
 Sino-Cambodia Friendship, 347
 trade and investment relations with China, 307–308
 trade, with China, 310–31, 360–61
 trade with the world, 310–12
 transport sector, case study of, 353–60
 Cambodia-China bilateral trade, 312–15
 Cambodia, Laos, Myanmar and Vietnam (CLMV), trade, 41–42, 187
 Cambodia Millennium Development Goals (CMDG), 303, 380
 Cambodian Rehabilitation and Development Board of the Council for the Development of Cambodia (CRDB-CDC), 347
 Cambodian riel, depreciation of, 110
 CAP (Centre for Agricultural Policy), 178–79
 capitalism, 4
 carbon emissions, 22
 Cavendish, banana variety, 178
 CDC (Council for the Development of Cambodia), 307
 Central Mobil Phone, 415
 Centre for Agricultural Policy, *see* CAP
 Centre for International Economics, 410
 CGE (computable general equilibrium) model, 28, 40, 159, 181
 Chambers of Commerce, funded by China, 118
 Chen Deming, 117
 China
 Cambodia, exports to, 315–16, 321–25, 371–77
 Cambodia, foreign aid relations with, 309
 Cambodia, imports from, 24, 313–15, 319, 368–70
 Cambodia, ODA to, 345–60, 362–64
 Cambodia, trade and investment relations with, 307–308, 310–31, 360–61
 Cambodian economy, impact on, 300–302
 capital inflows, 12–14, 47–49
 developing countries, and, 4–8
 economic growth, 122
 FDI, 6–7, 12–14, 20, 26, 38, 42, 46–47, 99
 FDI outflow to GMS countries, 100–103
 foreign aid, 130–34, *see also* ODA
 foreign exchange reserves, 124
 foreign policy, 113, 130, 133–34, 140
 foreign trade, value of, 37
 GDP, 4–9, 36, 175, 203
 GMS, and, 16–20, 100–29
 global governance, 14–16, 22
 hegemony, 145
 imports, 24, 37, 39–40
 Laos, exports to, 392
 Laos, FDI to, 26, 108–11, 119, 126, 399–413

- Laos, imports from, 24, 392
 Laos, ODA to, 413–24
 Laos, trade with, 390–94
 Ministry of Commerce (MOFCOM),
 116–19, 127, 135–36, 138–42, 144
 Ministry of Foreign Affairs
 (MOFA), 138, 140
 Ministry of Finance, 135, 138, 141
 Ministry of Social Welfare, 135
 poverty standard, 77–80
 poverty through trade, impact on,
 255–59
 renminbi, value of, 69, 71, 124, 128
 second largest economy, 3, 36
 Sino-Cambodia Friendship, 347
 Sino-Vietnamese Friendship Palace,
 200
 TCFTA (Thai-China Free Trade
 Area), 236
 Thailand, and trade, 246–51
 Thailand economy, impact on,
 251–63
 Thailand, exports to, 236, 238, 253,
 275–80
 Thailand, FDI to, 26, 108–10, 114–
 15, 125, 237–38, 244, 263–65
 Thailand, imports from, 25, 236,
 238, 252, 274
 Thailand, ODA to, 268–69
 top seven cities and provinces, 120
 trade, 9–12, 42–47
 Vietnam, bilateral trade with,
 159–68, 203–205
 Vietnam, exports to, 163, 165
 Vietnam, FDI to, 26, 45–46, 108–10,
 120, 183–96, 206–207
 Vietnam, grants to, 200–201
 Vietnam, imports from, 24, 162–64
 Vietnam, “informal” cross border
 trade with, 166–68
 Vietnam, ODA to, 197–98, 207–208
see also Yunnan
- China-ASEAN Cooperation Fund, 202
 China-ASEAN Free Trade Area,
see ACTFA
China Commerce Yearbook, 136
 China Development Brief, 48, 131
 China EXIM Bank, 132, 135–39,
 142–43
 China National Offshore Oil
 Corporation (CNOOC), 301
 China Petrotech, 301
 China Statistical Yearbook, 68
 “China threat theory”, 102
 China-Vietnam Treaty on Technical
 Cooperation, 200
 Chinese cuisine, 190
 Chinese FDI, distribution and
 characteristics of, 103–16
 Chinese labour, 12, 40, 123, 141–42
 Chinese overseas enterprises, sectoral
 categories, 112–13
 CIVO, 356
 “clean energy” projects, 201
 CLMV (Cambodia, Laos, Myanmar
 and Vietnam), trade, 41–42, 187
 CMDG (Cambodia Millennium
 Development Goals), 303, 380
 CNOOC (China National Offshore
 Oil Corporation), 301
 cointegration test, 60
 Cold War, 133
 “Comprehension Cooperation
 Treaty”, 184
 computable general equilibrium
 (CGE) model, 28, 40, 159, 181
 concessional finance, 135–37
see also grant aid; loans
 “concessionary”, definition, 266
 consumerism, 6
 Council for the Development of
 Cambodia, *see* CDC
 CRDB-CDC (Cambodian
 Rehabilitation and Development

Board of the Council for the Development of Cambodia), 347
 cross-border trade, 17, 61, 160, 166–68, 203–206, 211, 272

D

DAC (Development Assistance Committee), 266
 DAFC (Department of Aid to Foreign Countries), 138, 140–41
 Danida, 356
 deforestation, 364, 394, 399
 Deng Xiaoping, 4, 130
 “developed” world, 16
 “developing” world, 16
 disease control, 202
Doi Moi, 183
 DTIS (Diagnostic Trade Integration Study), 306
 Duman Metals (Thailand) Co. Ltd, 239
 Dutch disease, 394

E

Early Harvest Programme, *see* EHP
 East-West Corridor, 404
 EBA (“Everything But Arms”) scheme, 340
 ECA (export credit agency), 139
 Economic and Commercial Councillor’s Offices, 138, 140
 Economic Corridors, 17
 Economic Institute of Cambodia (EIC), 340, 381
 economic regionalism, 17
Economist, 49
 EHP (Early Harvest Programme), 160, 236, 300, 307–308, 310, 312, 315
 elasticity model, 63
 energy prices, hike in, 327, 329
 epidemic prevention, 202

European Union (EU), 110, 161
 European Union market, competition in the, 329, 331
 “Everything But Arms” (EBA) scheme, 340
 EVN (General Electricity Corporation), 200
 exchange rate, 67, 69, 71
 export credit agency (ECA), 139
 Export-Import Bank of China, *see* China EXIM Bank
 export similarity index, 299

F

“favourable treatment”, 168
 FDI (foreign direct investment) effects of, 101–102
 role of, 113
 theories on, 42–45
 “feeding the dragon”, 42
 FGD (focus group discussions), 353–54, 356, 358–59
 flying geese model, 12, 37
 food poverty line, 301, 303
 foreign debt, 102
 Friendship Border Pass, 184
 Fuco Steel Ltd, 187, 191

G

garment industry, 9, 12, 14, 20, 26, 110–11, 114, 156, 179–82, 298–301, 306, 310, 318, 320, 322, 324, 326–30, 332–33, 362, 365, 380
 minimum wage, 321, 343
 Garment Manufacturers Association in Cambodia (GMAC), 300, 378, 381
 garment worker, average earnings, 301
 General Electricity Corporation, *see* EVN

- General Statistics Office of Vietnam, 171
- Generalized System of Preference (GSP), 310, 338
- geopolitical interests, 133–34
- Gini coefficient, 306
- global economic crisis, 29, 110–11, 118, 185, 194, 239, 306, 327, 329
- Global Trade Analysis Project (GTAP), 242
- global warming, 7
- globalization, 121
- GMAC (Garment Manufacturers Association in Cambodia), 300, 378, 381
- GMS-4, 16–21, 24–26, 29, 83, 85, 99
China, and, 16–20, 100–29
countries in, 29
investment agreements, 116–19
ODA (overseas development assistance) to, 129–47
population of, 122
sources of FDI to the, 119–21
- GMS-5, 310
- GMS Economic Corridors, 46
- GMS Economic Cooperation Ministerial Meeting, 123
- GMS (Greater Mekong Subregion)
China, and, 16–20
cooperation programme, 308
countries in, 29, 32, 298
- “Go Out” Strategy, 134
- “going global” strategy, 186
- Golden Trues Co. Ltd, 238
- “Good Neighbour” diplomacy, 133
- Government Rectangular Strategy, 303, 306
- Granger causality test, 60–61
- grant aid, 135, 140
see also concessional finance; loans
- gravity equation of trade, 67
- gravity model, 24, 39, 60–62, 65, 69, 71–72, 76–77, 83, 96, 159, 168–69, 171, 173–75, 218, 222, 226, 239, 243–44, 247–48, 257, 261, 263, 269–70, 295
- Greater Mekong Subregion, *see* GMS
- group companies, 114–15, 127
- GSP (Generalized System of Preference), 310, 338
- GTAP (Global Trade Analysis Project), 242
- Guangda Electronic Telecommunications Technology Development Co. Ltd, 127
- H**
- Ha Bac fertilizer factory, 197
- “half-preferential trade policy”, 168
- Hausman test, 174, 218, 223, 227
- Heritage Foundation, 126
- Ho Chi Minh Political Academy, 200–201
- How Does China’s Growth Affect Poverty Reduction in Asia and Latin America*, 155
- HS (Harmonized System), 247
- Hui Liangy, 350
- human resource development, 202, 208–209
- hydropower, 49, 121, 126, 134, 201, 301–302, 336, 338–39, 362, 365
- I**
- IDP (“Investment Development Path”), 44
- IISD (International Institute for Sustainable Development), 46, 49
- IIT (Intra-Industry Trade Index), 240, 243
- IMF (International Monetary Fund), 40, 138, 156

- “Impression–Ha Long Bay”
 programme, 202
 “inclusive growth”, 33
 industrial pollution projection, 300
 industrial revolution, 3, 45
 industrial unskilled labour index
 (IULI), 263
 inflation, 68, 102, 109, 110–11
 Information Super Expressway, 351
 interest-free loans, 135–37
 international financial crisis,
 see global economic crisis
 International Institute for Sustainable
 Development (IISD), 46, 49
 international poverty standard, 77–78
 International Standard International
 Classification (ISIC), 250–51
 internationalism, 133
 intra-APEC trade, 61
 Intra-Industry Trade Index (IIT), 240,
 243
 “Investment Development Path”
 (IDP), 44
 investment liberalization, 261
 “Is China’s FDI Coming at the
 Expense of Other Countries”,
 study, 244
 ISIC (International Standard
 International Classification),
 250–51
 IULI (industrial unskilled labour
 index), 263
- J**
- Jenkins and Edwards framework
 model, 22–24
 Jinjiang International Development
 Co. Ltd, 238
 “Joint Communiqué between the
 People’s Republic of China
 and the Kingdom of Thailand
 on Cooperation in the 21st
 Century”, 117
- K**
- Khmer Rouge, 304
 Kojima, Kiyoshi, 113, 115
 Kunming–Bangkok Highway, 96
 Kunming Chennong Enterprise
 Group (KCEG), 91–92
 Kunming Chennong Green Products
 Co. Ltd., 86
 Kunming Iron and Steel (KIS)
 Holding Co., 86–91
- L**
- labour costs, 44, 262, 264
 Labour Force Survey, 263
 Lagrange Multiplier test, 262
 Lane Xang Minerals Limited, 404,
 411
 Lao Expenditure and Consumption
 Survey (LECS), 386
 Laos
 FDI, from China, 26, 108–11, 119,
 126, 399–413
 economic growth, 122
 exports to China, 24, 392
 GDP, 17
 imports from China, 392
 Luang Numtha province, 418–22
 Ministry of Industry and
 Commerce (MIC), 393
 Ministry of Planning and
 Investment, 389, 400, 414
 ODA from China, and poverty
 reduction, 413–24
 poverty in, 386–88, 395
 Sepone Mining Project, 400, 402–13,
 423
 sugar cane plantation in Sing
 District, case study, 394–99

- trade, and impact on the poor, 393–94
- trade, with China, 390–94
- Laos Air Line, 415
- Laos-China Cooperation Committee, 389, 414
- Laos-China Friendship Hospital, 415, 417
- Law on Foreign Investment in Vietnam, 183, 189
- LECS (Lao Expenditure and Consumption Survey), 386
- limited companies, 115, 127
- Linder hypothesis, 72
- loans, 142–44
- interest-free 135–37
- see also* concessional finance; grant aid
- local government, role in trade, 94
- low income standard, 78–79
- M**
- machine value-employment ratio (M:E), 263
- “Management Approach on Overseas Investment, The”, 118
- MARD Agricultural Extension Unit, 210
- “Marginal Industry Expansion Theory”, 113
- Marshall-Lerner condition, 170
- Marshall Plan, 144
- Marwah, Kanta, 101
- MDG (millennium development goal), 153, 155
- MFN (Most Favoured Nation) status, 310, 338, 362
- minimum wage, 321, 343
- Ministry of Commerce, Cambodia, 307
- Ministry of Commerce (MOFCOM), China, 116–19, 127, 135–36, 138–42, 144
- Ministry of Commerce, Thailand, 242
- Ministry of Finance, China, 135, 138, 141
- Ministry of Foreign Affairs (MOFA), China, 138, 140
- Ministry of Industry and Commerce (MIC), Laos, 393
- Ministry of Industry, Thailand, 242
- Ministry of Planning and Investment, Laos, 389, 400, 414
- Ministry of Planning and Investment (MPI), Vietnam, 197
- Ministry of Social Welfare, China, 135
- Ministry of Transport, Vietnam, 199
- Ministry of Trade, Vietnam, 157
- Mint Aapico (Thailand) Co. Ltd., 239
- Monetary Policy Committee (MPC), of Thailand, 109
- monopoly advantage, concept of, 43
- Most Favoured Nation and National Treatment principles, 272
- Most Favoured Nation (MFN) status, 310, 338, 362
- Multinational Investment Guarantee Agency, 123
- multinomial logit model, 35
- N**
- Nam Ngun hydropower station, 121
- National Bureau of Statistics, 77–78, 83
- “national champions”, 134
- National Culture House, 415
- National Development and Reform Commission, 119
- National Economic Research Institute (NERI), 387–88
- National Growth and Poverty Eradication Strategy (NGPES), 386
- National Institute of Statistics (NIS), 334

- National Labour Law, 89
- National Poverty Reduction Strategy (NPRS), 302
- National Strategic Development Plan (NSDP), 303, 347
- natural resources, 20, 44, 48, 111, 119, 121, 126, 131, 210
- NGOs (Non-governmental organizations), 301, 347
- NIEs (newly industrialized economies), 39–40
- non-tax incentives, 183
- North-South Corridor, 413, 417, 419
- Northern Mountains Poverty Reduction Project, 196
- NTFP (non-timber forestry products), 391, 393–94, 398, 422–23
- O**
- ODA (overseas development assistance), 7, 14, 20, 27, 32, 48–49, 99–100, 297
- Cambodia, and, 345–60, 362–64
- definition of, 266–67
- effect on economy and poverty, 267–68
- GMS, and, 129–47
- Laos, and, 413–24
- Thailand, and, 268–69
- Vietnam, and, 196–98, 207–208
- OECD (Organisation for Economic Co-operation and Development), 46, 49, 134, 263, 266–67, 271
- “OIL” analysis paradigm, 43
- oil prices, 108
- “one day, one dollar”, poverty standard, 77–79
- One Stop Service Policy, 390
- “One Stop Shop” mechanism, 184
- “Open Door Policy”, 414
- opportunity cost, 257, 271
- Organisation for Economic Co-operation and Development, *see* OECD
- “outgoing policy”, 159
- Output:Employment ratio, 250
- Oxfam, 356
- Oxfam America, 301
- Oxiana, Australia, 404
- P**
- PAR (Programme on Public Administration Reform), 184
- Patu Xay Monument, 415
- “People’s Democratic Union”, 109
- PLC (Product Life Cycle), 42
- political stability, and investors’ confidence, 105
- pollution, 87, 300
- poverty, definition, 77, 155, 303, 386
- “poverty line”, 77, 154, 301, 303–305, 320, 386
- poverty reduction, 25–29, 32–35, 59–60, 63, 78–80, 83, 130, 153, 155, 175, 177, 193–94, 196, 208, 210, 239–40, 243, 245, 267, 271–72, 298–99, 301–304, 308, 312, 317, 321, 338–39, 341, 343, 352, 361, 364, 386, 389–90, 393–94, 396, 418, 424
- poverty standard, 77–79, 153–54
- preferential policies, 160, 166–67, 310
- primary products, 9, 25, 156, 209
- Programme 134 (Programme Supporting Ethnic and Poor Minority Groups in Access to Land for Production, Housing, and Clean Drinking Water), 209, 232
- Programme 135 (Socio-economic Development Programme for

- Extremely Difficult Communes in the Mountainous and Ethnic Minority Regions), 194, 209, 231
- Programme on Public Administration Reform (PAR), 184
- project monitors, 144
- pro-poor strategies, 25, 33, 157
- protectionism, 118, 134
- R**
- Railway Authority, 199
- “Ranking of Economic Freedom Index”, 126
- RCA (Revealed Comparative Advantage), 240–41, 243
- “Reaping Benefits from Free Trade Agreements (FTAs) (Phase II)”, policy study, 242
- recruitment agents, 89, 91
- Red Bean Group, 111
- Red Bean International Garment Co Ltd, 111
- regional production networks, 17
- regression model, 63
- “Regulations on Labour Cooperation with Other Countries”, 119
- “Regulations on Projects Contracted with Other Countries”, 118
- remittance, 184, 298, 339, 341, 343–44, 362
- renminbi, value of, 69, 71, 124, 128
- Rockefeller Foundation, 298
- S**
- Sachs, Jeffrey, 101
- salary rates, 123, 128
- Savannakhet Cable TV Co. Ltd, 127
- Second Cement Factory, 415
- sectoral poverty rate, 175, 177
- Sepone Development Area (SPDA), 408
- Sepone Mining Project, 400, 402–13, 423
- Shanghai Construction Group of China, 351, 354, 358
- Shenzhou Knitting Group Co. Ltd, 110
- SIM cards, 395
- Sino-Cambodia Friendship, 347
- Sino-Vietnamese Friendship Palace, 200
- SIPRP II (Supporting the Implementation of Poverty Reduction Programme II), 196
- SITC (Standard International Trade Classification), 40–41, 83, 155, 299, 367
- smuggling, 69, 205, 211
- Social Economic Survey, Cambodia, 301
- Socio-Economic Plan I, 302
- SOEs (state-owned enterprises), 7, 48, 86, 114–15, 127, 129, 349
- SPDA (Sepone Development Area), 408
- Special Fund for Regional Cooperation, 202
- SPS (sanitary and phytosanitary) measures, 272
- SSA (sub-Saharan African) countries, 9, 11–12, 14, 16, 22
- standard poverty measurement, *see* poverty standard
- State Council, 137, 141
- state secret, 136
- sugar cane plantation, case study, 394–99
- T**
- Taiwan Statistical Yearbook, 68
- Tang Jiaxuan, 123
- tax incentives, 183, 209

- Tavakoli, Akbar, 101
- TCFTA (Thai-China Free Trade Area), 236
- technical assistance, 135
- technology transfer, 113, 124, 192, 204, 207, 307
- terrorism, 103
- textile industry, *see* garment industry
- Thailand
- Board of Investment Promotion (BOI), 238
 - FDI, from China, 26, 108–10, 114–15, 125, 237–38, 244, 263–65
 - GDP, 17, 242, 254, 271
 - economic growth, 122, 125
 - economy, China's impact on, 251–63
 - employment, 258, 260, 265, 290–94
 - exports to China, 25, 236, 238, 252, 274
 - imports, from China, 236, 238, 253, 275–80
 - minimum daily wages, 295
 - Ministry of Commerce, 242
 - Ministry of Industry, 242
 - Monetary Policy Committee (MPC), of Thailand, 109
 - ODA, from China, 268–69
 - poverty in, 239–40
 - rubber export, 258
 - trade, China's impact on, 246–51
- Thai-China Free Trade Area (TCFTA), 236
- Thai-Chinese economic interactions, 236–39
- Thai Nguyen Iron and Steel complex, 197
- Tham Viet Investment Ltd, 187
- Thaneakea Phum, 356
- theory of comparative advantage, 115
- TII (Trade Intensities Index), 241
- tourism, 202, 207, 334, 336, 351, 362
- township village enterprises (TVEs), 12
- trade barriers, 42, 44, 248, 307
- trade deficit, 163, 166, 211, 390–91, 394
- trade fraud, 211
- Trade Integration Strategy, 306
- Trade Intensities Index (TII), 241
- trade liberalization, 35, 63, 118, 157, 246
- trade-poverty linkages, analysis of, 155–56, 245
- trade promotion agency, 136
- trade reform, 35
- Trade SWAp (Sector-Wide Approach), 306–307
- transnational companies, 43, 122
- transparency, 146–47, 309, 363
- transport infrastructure, 352, 364
- Triangle Strategy, 302
- tuna industry, 255–56
- TVEs (township village enterprises), 12
- “Two Corridors and One Economic Circle”, 201, 207
- U**
- ULI (unskilled labour index), 251
- Union of Democratic League, 103
- united front theory, 130, 133
- United Nations Development Programme (UNDP), 6, 196, 266–67, 320
- United States
- import restrictions, 110
 - competition in the market, 326–30
- USA-Cambodian Trade Agreement on Textiles and Apparel, 340
- V**
- VAR (Vector Autoregressive) Model, 60

- vertical FDI, 100
- Vietnam
- ACFTA, response to, 161
 - banana industry in, 177–79
 - bilateral trade with China, 159–68, 203–205
 - Board of Investment (BOI), 115
 - China-Vietnam Treaty on Technical Cooperation, 200
 - FDI, from China, 26, 45–46, 108–10, 120, 183–96, 206–207
 - FDI ranking, 185
 - economic growth, 122
 - employment, 192–93
 - exports to China, 24, 162–64
 - fishery exports, 171, 173, 175–77
 - fruit and vegetable exports, 171–77, 208–10
 - garment industry in, 180–82
 - General Statistics Office of Vietnam, 171
 - GDP, 17, 154
 - grants, from China, 200–201
 - imports from China, 163, 165
 - “informal” cross border trade with China, 166–68
 - labour costs in, 191
 - literacy rate, 125
 - Ministry of Planning and Investment (MPI), 197
 - Ministry of Transport, 199
 - Ministry of Trade, 157
 - ODA, from China, 197–98, 207–208
 - ODA, policy on, 196–97
 - poverty incidence, 154–55, 193–94
 - preferential loans to, 198–200
 - Sino-Vietnamese Friendship Palace, 200
 - visa application procedure, 184
 - Vietnam-American War, 197
 - Vietnam-China technical cooperation, 201–202
 - Vietnam Chemical Cooperation, 199
 - Vietnam-China Mineral and Metallurgy Ltd, 187, 191
 - VLSS (Vietnam Living Standard Survey), 170
- W**
- wages, *see* salary rates
 - White Paper on International Trade, 38
 - Winters Approach, 41
 - World Bank, 17, 68, 77–79, 123, 125, 138, 156, 196, 267–68, 320, 343
 - World Development Indicators, 68
 - World Health Organization (WHO), 386
 - World Meteorological Organization, 266
 - World Resource Institute (WRI), 171
 - World Trade Organization (WTO), 14, 16, 22, 39–40, 167, 192, 231, 307
- X**
- Xin Yuan (Thailand) Co. Ltd, 239
- Y**
- Yangguang (Cambodia) Garment Co. Ltd, 110
 - Yearbook of China's Foreign Economic Relations and Trade*, 136
 - Yong Fa village, 92
 - Yunnan
 - economic growth, 61
 - exports, 71, 86
 - GDP, 59, 63–64, 72
 - GMS Programme, participation in, 60, 93
 - land-locked province, 16, 59, 63
 - population, 59
 - poverty issues in, 80–85
 - study team, 26

- trade value, 63–64
 - trade with GMS countries, 62, 65–66, 68–73, 76, 83
 - trading partners, 65
 - see also* China
 - Yunnan-Cambodia, trade
 - recommendations, 96–97
 - Yunnan Construction Engineering Group, 351
 - Yunnan-Laos, trade
 - recommendations, 96
 - Yunnan-Myanmar, trade
 - recommendations, 95
 - Yunnan Statistical Yearbook, 68
 - Yunnan-Thailand, trade
 - recommendations, 96
 - Yunnan-Vietnam, trade
 - recommendations, 95
- Z**
- Zhang Xiaoqiang, 119
 - Zhou Enlai, 133